

RSPO

Roundtable on Sustainable Palm Oil

RSPO eTrace Learnings and next steps

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31 October 2012



10 Years Of Driving Sustainability.
A Business Model For The Future.



Agenda

1. RSPO eTrace: Facts & Figures
2. Credible Supply Chain
3. RSPO business rules incorporated in eTrace
4. Current process to start/continue trading IP/SG/MB
5. RSPO eTrace next steps: CB area
6. Future process to start/continue trading IP/SG/MB
7. To summarize



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RSPO eTrace: Facts & Figures

- RSPO eTrace is the improved traceability system for administrating the physical trade of Certified Sustainable Palm Oil (CSPO).
- The purpose of RSPO eTrace is to serve the vision of RSPO in transforming markets to make sustainable palm oil the norm.
- The business rules embedded in the P&C and SCC standards are incorporated in RSPO eTrace.



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RSPO eTrace: Facts & Figures Launch date July 23, 2012

UTZ Migration Mill
Palm Oil
Welcome Migration Refiner

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Transactions (9) | Trading & Stock | Licenses | Traceability System Archive | Help | Contact | Exit

Member Area

License ID	Valid From	Valid To
CB3352	06/16/2012	06/15/2013

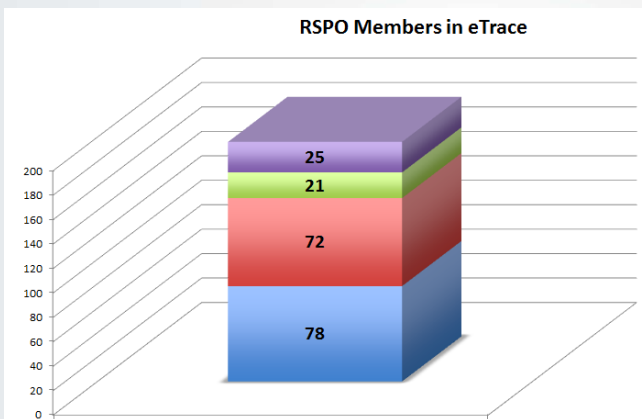
Product	Program	Volume*	Remaining Volume*	Trading Activities
CPO	IP	100,000	80,000	Shipping Announcement

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RSPO eTrace: Facts & Figures

Active members

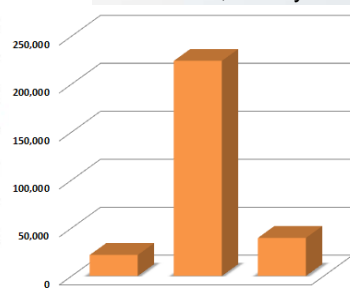
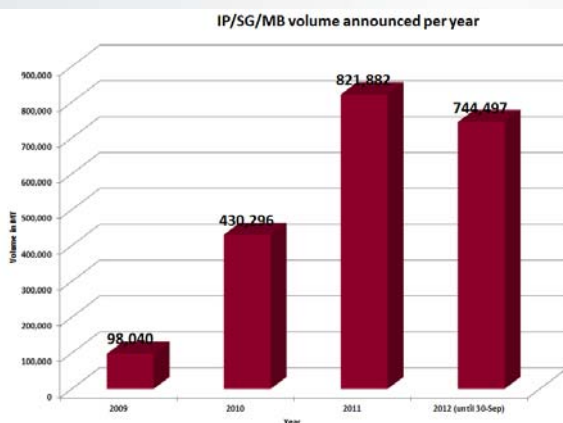
- 196 RSPO members active in eTrace



RSPO eTrace: Facts & Figures

CSPO Sales through IP/SG/MB

- Total physical sales since 2008 = **2,094,715 MT**
- Since the launch eTrace 275,000 MT traded, mainly as SG



Credible supply chain

Three essential components that need to collaborate for a credible supply chain.

1. P&C/SCC Certification
2. Administration (eTrace & GreenPalm)
3. Annual Surveillance Audit

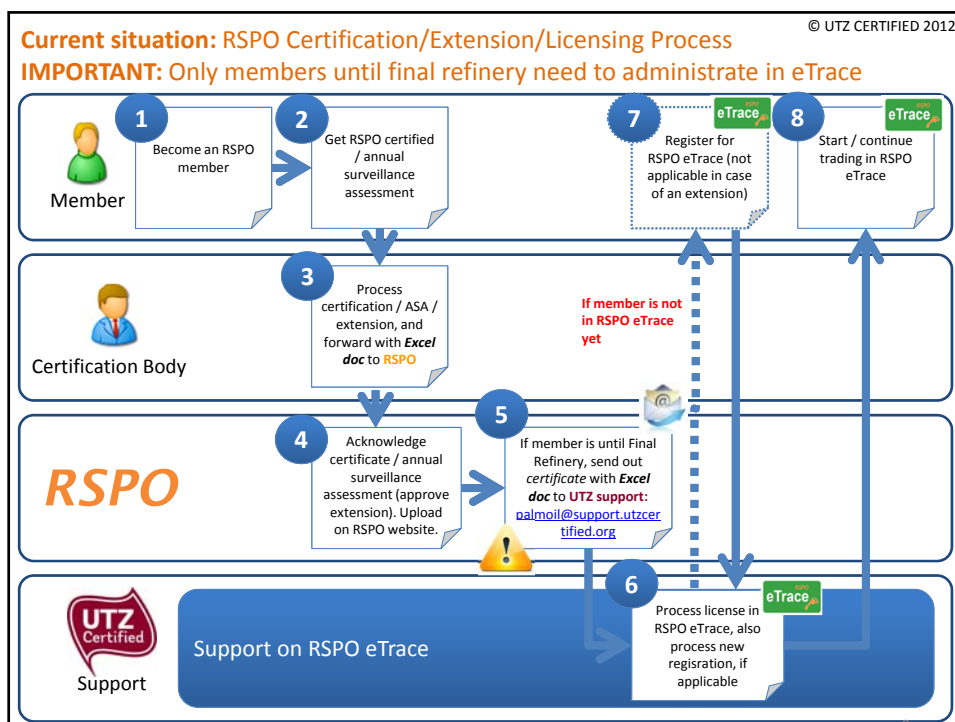


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RSPO business Rules incorporated in eTrace

- Certification is for 5 years, but a license is **365 days** following the Annual Surveillance Audit process
- In order to administrate transaction in the system both seller and buyer must have a **valid license**, granted after certification.
- Only those **products** mentioned in P&C and SCC standards can be administrated in eTrace – except for PKO
- Stock positions in eTrace should **reflect reality** as much as possible
- The final refinery should **“trace”** the product, when selling CSPO onwards
- Product **Conversions** are done according SCC standards
- Members can trade products equal to or lower than the **program level** they are certified for.
- **Start your certification process on time! Make sure your surveillance assessment documents are submitted to palmoil@support.utzcertified.org before your current license expires!**



RSPO eTrace next steps CB area

WHAT IS THE CB AREA?

- **Dedicated area for CB's** in RSPO eTrace in order to process a.o. new certificates, annual surveillance assessment documents, and extensions.

WHY THE CB AREA?

- It will **simplify** the approval process and shorten communication lines between RSPO, CB's and UTZ Certified Support team.
- Hence it **reduces time** of certification approval process.
- All relevant certification documents are captured on **one central location**.
- To facilitate administration of time (and volume) **extensions**.

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UTZ Migration CB
Palm Oil
Welcome Daphne
Hameelaman

Requests **Licenses** Help | Contact | Settings | Exit

Action
Start New License Process

Expiration
In the next month: 1
In the next quarter: 1
In the next six months: 1
Expired Licenses: 10

Licenses
All Countries All Status

Member ID	Member Name	Country	Type Of License	License ID	Validity	Start Date	End Date	Status	Action
RSPO...	Trader Chhay Lin	NETHERLANDS	Sub	CB3838	377 Days	09/19/2012	09/30/2013	Active	Suspend Extend View Summary Report View License(s)
RSPO...	expire_90	PAKISTAN	Sub	CB3596	100 Days	07/06/2012	10/13/2012	Expired	View Summary Report View License(s)
RSPO...	UTZ Migration Mill	NETHERLANDS	Sub	CB3352	365 Days	06/16/2012	06/15/2013	Active	Suspend Extend View Summary Report View License(s)
RSPO...	Mill Chhay Lin	NETHERLANDS	Sub	CB3842	377 Days	09/19/2012	09/30/2013	Active	Suspend Extend View Summary Report View License(s)
RSPO...	End Buyer Chhay Lin	NETHERLANDS	Sub	CB3840	377 Days	09/19/2012	09/30/2013	Active	Suspend Extend View Summary Report View License(s)
RSPO...	UTZ Migration Mill	NETHERLANDS	Sub	CB3836	365 Days	06/16/2013	06/15/2014	Approved, Not Started	View Summary Report View License(s)
RSPO...	expire_60p	PAKISTAN	Sub	CB3716	46 Days	07/30/2012	09/13/2012	Expired	View Summary Report View License(s)
RSPO...	expire_30p	PAKISTAN	Sub	CB3714	31 Days	07/30/2012	08/29/2012	Expired	View Summary Report View License(s)
RSPO...	expire_45	PAKISTAN	Sub	CB3592	55 Days	07/06/2012	08/29/2012	Expired	View Summary Report View License(s)

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Section 1 - Type of Member and Activities | Member: UTZ Migration Mill Expand All | Collapse All

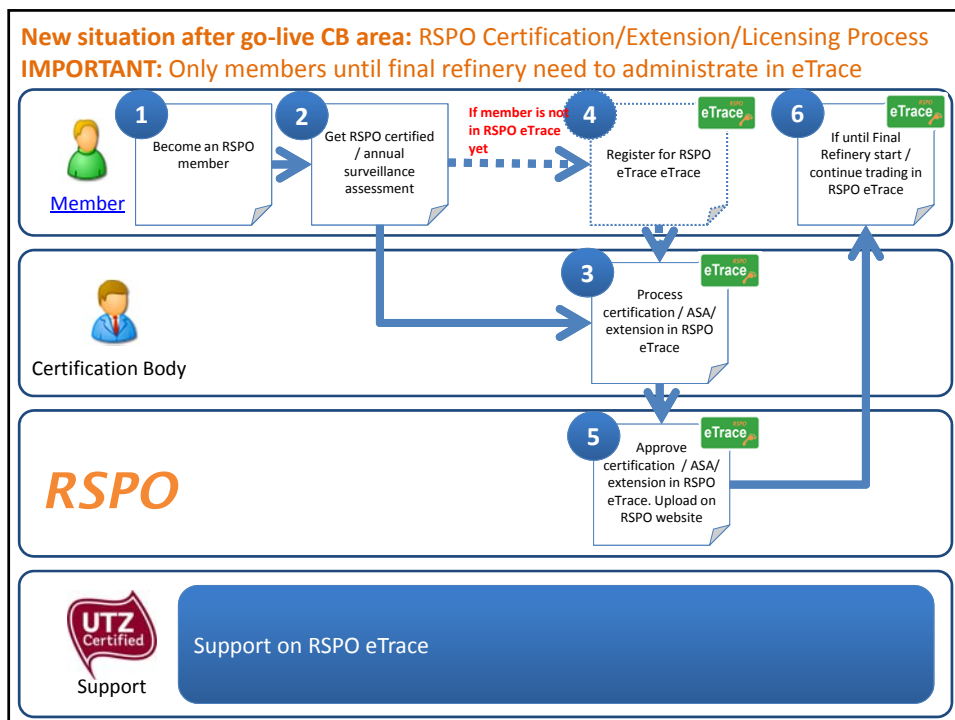
Select the type of Certificate Holder:
* Select the type of Certificate Holder: Individual Group Multi-site Multi-group

Role of Certificate Holder
* Does the Certificate Holder produce certified products? Yes No
* Does the Certificate Holder process its own produce? Yes No
* Does the Certificate Holder trade certified products (both purchase and sell)? Yes No
* Does the Certificate Holder process for other Certificate Holders and/or products purchased from other members? Yes No

Produced Products
Select the product(s), program level and volume that are produced by Certificate Holder (Principle and Criteria).
Please note that if the Certificate Holder performs an activity on its harvest, the volume on the Certificate should reflect the final product.
Example: If a member performs Refining on CPO the result is Refined Palm.
Please enter details below:

Product
CPO- Program Level: IP- Certificate Volume: 100,000 MT- Carry Over: 0 MT

Buttons: Add, Remove, Cancel, Save Section



To summarize

- Certification information gathered in **one central location: eTrace**
- **Simple** overview of all your RSPO certified customers
- **Efficient** communication and approval process, reduces time
- Email **notification** on (future) expirations
- To facilitate administration of time (and volume) **extensions**

*Including the CB area in RSPO eTrace, supports a **credible supply chain**, and therewith serves the vision of RSPO in transforming markets to make **sustainable palm oil the norm**.*

Questions?



- Palmoil@support.utzcertified.org
- Online Training videos
- Helptext (online, offline)



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Thank you!



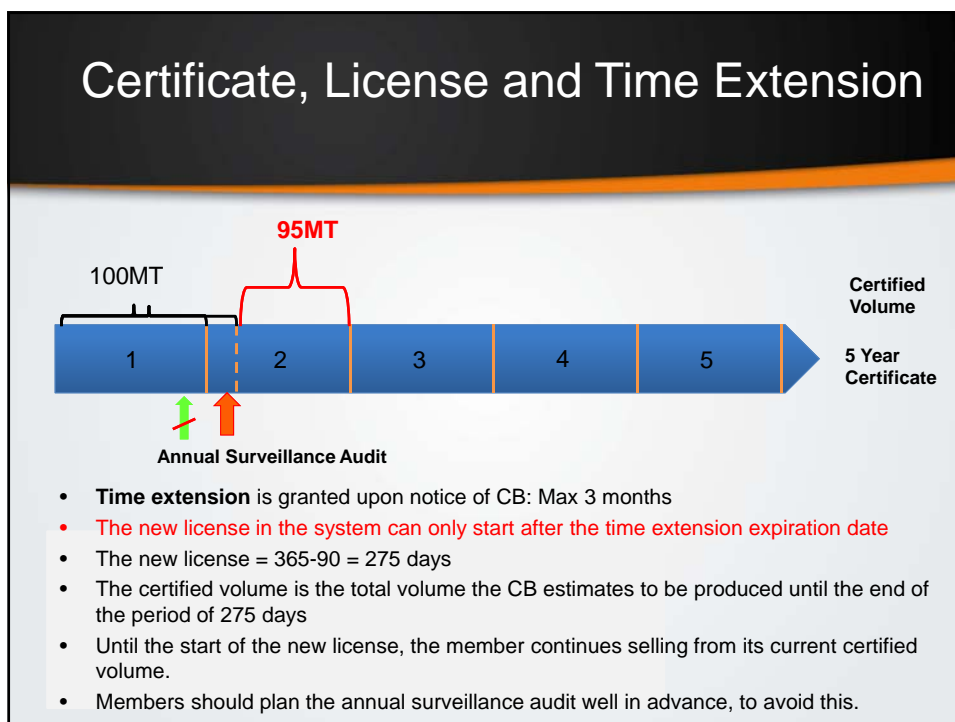
Terima Kasih

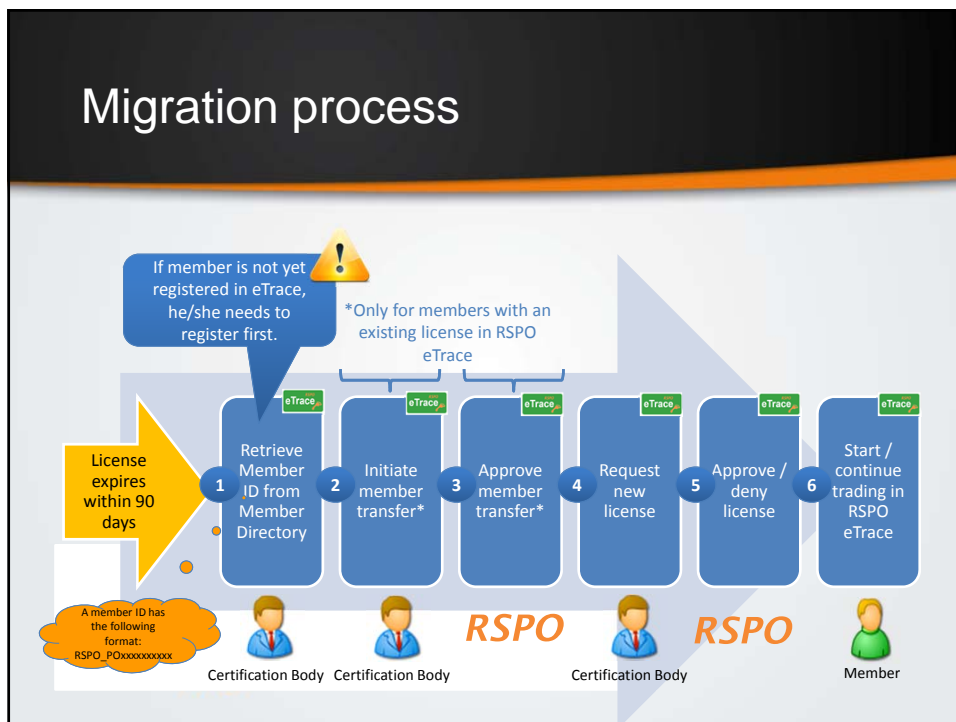
Muchas Gracias

Hartelijk Dank

Arigatō gozaimasu

Daphne Hameeteman
UTZ Certified





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Welcome | Become a Member | Traceability System | SugarCRM | Online Training Traceability System | **Member Directory** | Downloads | FAQ

Member Directory

All Countries

Member Name

- UTZ Migration Refiner 10
- UTZ Migration Refiner 11
- UTZ Migration Refiner 12
- UTZ Migration Refiner 13
- UTZ Migration Refiner 14
- UTZ Migration Refiner 15
- UTZ Migration Refiner 16
- UTZ Migration Refiner 17
- UTZ Migration Refiner 2
- UTZ Migration Refiner 4

Member Information

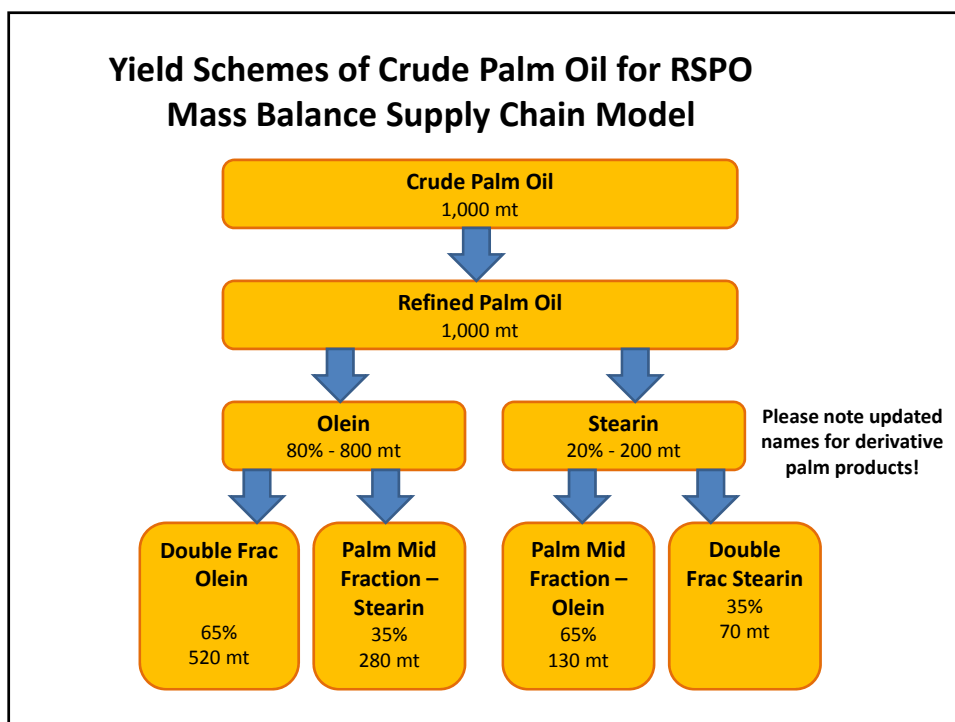
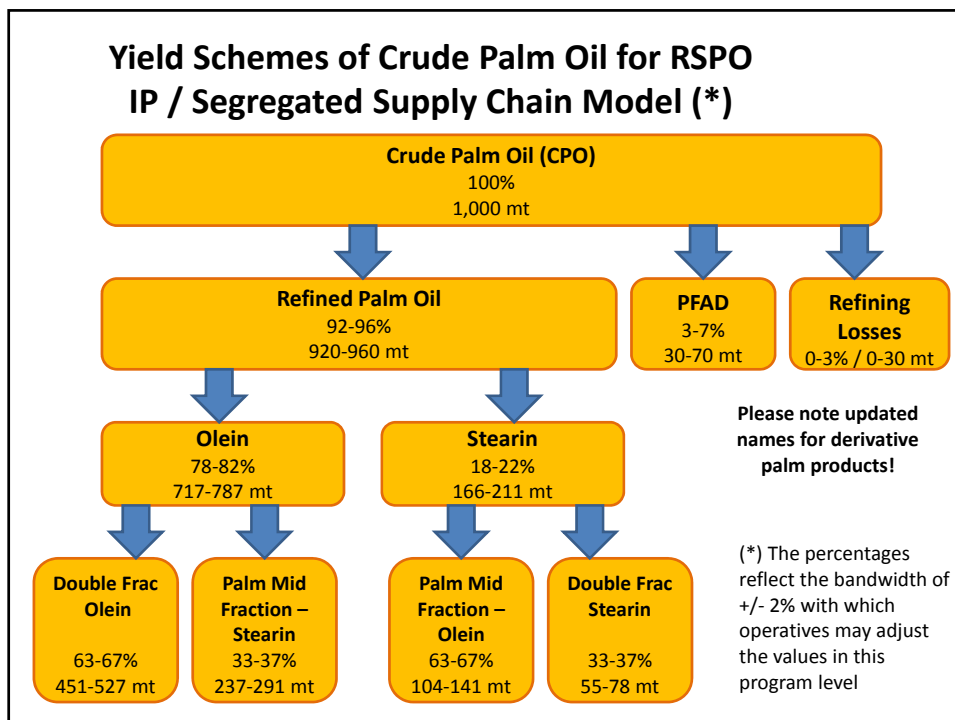
Member Name		License Information	
Member Name :	UTZ Migration Refiner 12	Core Product :	Palm Oil
Account UID :	RSPO_AC100000212	Member ID :	RSPO_PO100000204
Website :		Member Category :	Refinery
		License Status :	Expires 07/23/2013

Visiting Address		Mailing Address	
Street :	Address Z	Street :	Address Z
City :	City V	City :	City V
Postal Code :	2315	Postal Code :	2315
State :		State :	
Country :	MALAYSIA	Country :	MALAYSIA
Phone Number :	879667999999		
Fax Number :			

Contacts

Title	Name	Other Number	Phone Number	Fax Number	E-mail Address	Skype	Language
Mr.	Migration Refiner 12	9889128929	9889128929		rspo.utzmigrationrefiner12@12access.nl		English

Ok



New naming conventions by RSPO

Derivative products

OLD SYSTEM	RSPO eTRACE
CPO	CPO
Refined PO	Refined Palm Oil
Stearin	Stearin
Olein	Olein
Stearin Solid Fraction	Double frac Stearin
Stearin Liquid Fraction	Palm Mid Fraction - Olein
Olein Solid Fraction	Palm Mid Fraction - Stearin
Olein Liquid Fraction	Double frac Olein
PFAD	PFAD