Market Potential of CSPO in India

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- India’s Dependence on Palm Oil
- Government Initiatives
- Sustainability Initiatives in India
- New Framework
- Is India Ready for CSPO?
Overall Food Supply Situation in India

Situation of projected demand-supply of Rice and Wheat is Comfortable

Situation is alarming in projected demand-supply gap of edible oil

India’s edible oil imports are likely to touch the 10 million tonnes (MT) mark in marketing year (MY) 2011-12

Total consumption of edible oils in India is 16.42 MnT during 2011-12 out of which 46% share is of Palm Oil.

Oilseed Sector in India 2011-12

<table>
<thead>
<tr>
<th>Area Under Oilseed Cultivation</th>
<th>26-27 Mn Ha</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Yield</td>
<td>1100Kgs</td>
</tr>
<tr>
<td>Output of 9 cultivated Oilseeds</td>
<td>30.1 Mn.T</td>
</tr>
<tr>
<td>Output of Cottonseed &amp; Copra</td>
<td>11 Mn.T</td>
</tr>
<tr>
<td>Total</td>
<td>41.1 Mn.T</td>
</tr>
<tr>
<td>Production of vegetable Oils</td>
<td>8.12 Mn.T</td>
</tr>
<tr>
<td>Demand of Vegetable Oils (Edible)</td>
<td>16.7 Mn.T</td>
</tr>
<tr>
<td>Import of Veg. Oils 2011-12 (Nov-Oct) (Edible)</td>
<td>9.4 Mn.T (E)</td>
</tr>
<tr>
<td>Per Capita Consumption (2011)</td>
<td>13.5 Kg</td>
</tr>
</tbody>
</table>
Import of Edible Oils (million tonnes)

Demand-Supply Situation of Palm Oil in India
(IN 1000 MT)

FACTS @India
1. India consumes 17% of total world consumption of Palm Oil.
2. India is also the largest importer of palm oil amounting to 44 per cent of world imports.
Government Initiatives

Government has accorded high priority to sector by launching Oil Palm Development Programme (ISOPOM)

To bring 60,000 hectares of area in 8 potential states of India Government has launched Oil Palm Area Expansion (OPAE) Programme during 2011-12

Vision of bringing 1 million hectare under palm oil in India and achieve 3-4 million tonnes of palm oil within the next two decades.

<table>
<thead>
<tr>
<th></th>
<th>Production (M.T.)</th>
<th>Productivity (T/ha)</th>
</tr>
</thead>
<tbody>
<tr>
<td>India</td>
<td>0.08</td>
<td>1.12</td>
</tr>
<tr>
<td>World</td>
<td>45.85</td>
<td>3.58</td>
</tr>
</tbody>
</table>

Green Cultivation Practices in Palm Oil Production in India

- Use of Oil Palm Biomass as Manure
- Use of Micro Irrigation System
- Judicious Use of Fertilizers
- Oil Palm Cultivation Reducing Shifting Cultivation
Incentive Framework to Promote CSPO

- Group Certification for Farmers
- Market Access for CSPO farmers
- Aligning Food Industry with CSPO
- Import Duty Concessions for CSPO Palm Oil?
- New Policy Framework?

Is India ready for CSPO

The Answer is big YES
- India leads in Sustainability in other crops
- MNCs in Food Industry already aligned
- Indian Companies are getting conscious
- Indian Government is pro-sustainability

What needs to be done?
- Awareness about RSPO
- FICCI-WWF India are planning a workshop
THANK YOU